

# Construction Industry Roundtable

## September 17, 2020

**Welcome!**



# Agenda

**1:00 – 1:05** Welcome

**1:05 – 2:05** Presentations

1:05 – 1:20 OFCC

1:20 – 1:35 AIA

1:35 – 1:50 ACEC

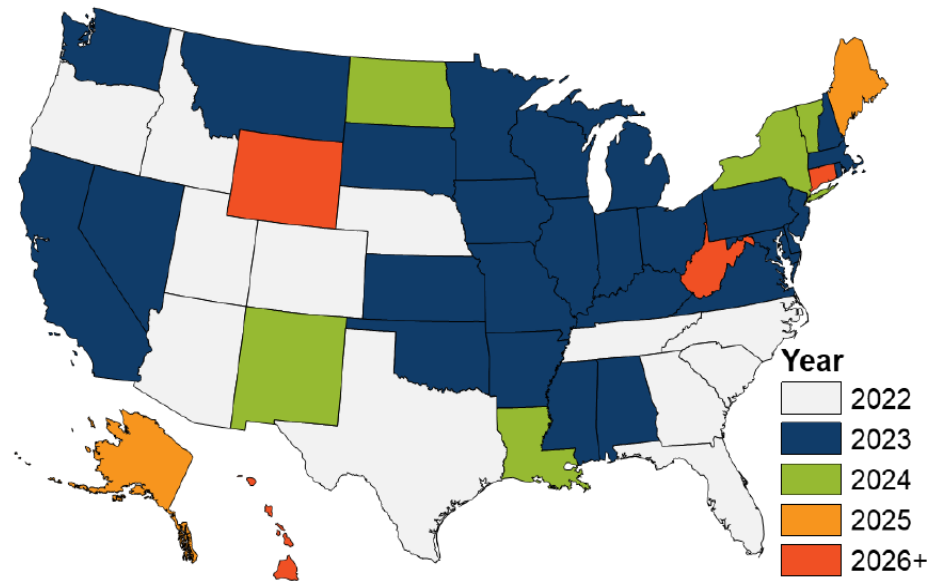
1:50 – 2:05 AGC

**2:05 – 3:00** Group discussion: questions, reactions and insights from industry presentations, moderated by Craig Weise and Jeff Westhoven

# OFCC Participants

Cheryl Lyman	Executive Director
Craig Weise	Chief of Projects
Jon Walden	Chief of Staff/Chief Legal Counsel
Melanie Drerup	Chief of Planning
Barb Mattei-Smith	Chief of Finance
Jeff Westhoven	Chief of Program Services
Rhonda Hagemeyer	Program Manager, K-12 South
Ramzi Najjar	Program Manager, K-12 North
Ned Thiell	Program Manager, Agencies & Higher Ed
Mike Bielenberg	Program Manager, Agencies & Higher Ed

- When will Ohio reach pre-Covid employment levels?
  - IHS Global estimates 2023
  - Moody's Analytics estimates 2024



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# Ohio Revenues

GENERAL REVENUE FUND RECEIPTS  
ACTUAL FY 2021 VS ACTUAL FY 2020  
(\$ in thousands)

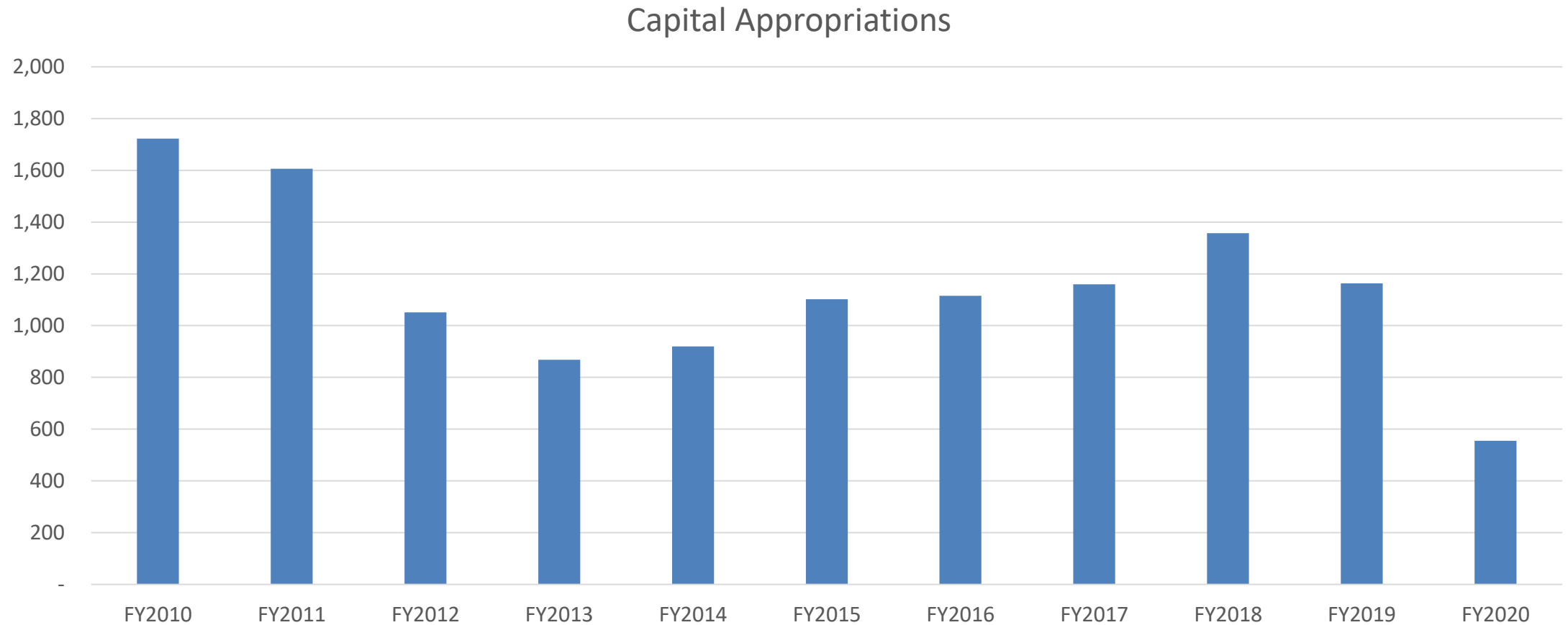
REVENUE SOURCE	MONTH			
	AUGUST FY 2021	AUGUST FY 2020	\$ VAR	% VAR
<b>TAX RECEIPTS</b>				
Non-Auto Sales & Use	802,596	785,262	17,334	2.2%
Auto Sales & Use	156,342	145,333	11,009	7.6%
<b>SUBTOTAL SALES &amp; USE</b>	<b>958,938</b>	<b>930,595</b>	<b>28,343</b>	<b>3.0%</b>
Personal Income	837,879	721,347	116,532	16.2%
Corporate Franchise	12	(40)	52	129.7%
Financial Institutions Tax	385	(7,561)	7,946	105.1%
Commercial Activity Tax	278,052	321,961	(43,909)	-13.6%
Petroleum Activity Tax	0	0	0	N/A
Public Utility	31,029	31,873	(844)	-2.6%
Kilowatt Hour	28,533	35,196	(6,663)	-18.9%
Natural Gas Distribution	13,532	11,449	2,083	18.2%
Foreign Insurance	0	177	(177)	N/A
Domestic Insurance	445	0	445	177876.6%
Other Business & Property	0	0	0	N/A
Cigarette and Other Tobacco	80,472	78,807	1,666	2.1%
Alcoholic Beverage	5,310	3,894	1,416	36.4%
Liquor Gallonage	5,150	4,480	670	15.0%
Estate	1	0	0	65.3%
<b>TOTAL TAX RECEIPTS</b>	<b>2,239,738</b>	<b>2,132,178</b>	<b>107,560</b>	<b>5.0%</b>

# Ohio

## Expenditures

- August GRF disbursements
  - \$3.5 billion and were \$116.2 million (-3.2%) below estimate.
  - Variance generally due to below estimate disbursements in the Property Tax Reimbursement category.
- Year-over-year basis Expenditures
  - \$141.6 million (4.2%) higher
  - Increase in Medicaid largely responsible for the difference

# State Capital Appropriations



# Recovery and Future Activity

- Ability to control virus outbreaks
- Supply chain stability and pricing
- Activity in non-residential construction
- State revenues



# American Institute of Architects (AIA)



**AIA**  
Ohio

Sandra Madison	RP Madison
Sam Rosenthal	Schooley Caldwell
Hal Munger	Munger & Munger

# American Council of Engineering Companies (ACEC)



Jim Cicero	Karpinski Engineering
Nick McCullough	The Kleingers Group
Rich Miller	CT Consultants
Beth Easterday	ACEC Ohio
Haley Phillippi	ACEC Ohio

# Associated General Contractors (AGC)



Rich Hobbs	AGC Ohio
Charles Izzo	Infinity Construction
Erin Thompson	Messer Construction
Matt Johnson	Settle-Muter Electric
Jim Smith	Elford Inc.
Josh Corna	Continental Building
Bob Sewell	Gilbane Building Co.
Jeff Appelbaum	PMC/Thompson-Hine

# Group Discussion

